



To: EHF Champions League and European Cup club teams

Attention: Club Managers

For information to EHF Member Federations

Vienna, 26 February 2013

1st Announcement – "Save the Date" (30 May – 1 June 2013 in Cologne/GER)

2013 EHF Club Management Seminar (2nd edition)

"Spectator Sport Handball – Best Practice Models"

Dear Club Managers,

The first EHF Club Management Seminar took place in Cologne / GER, between 24th and 26th May, 2012. The Clubs saluted EHF's initiative for a closer co-operation between the EHF and the Clubs and expressed their wish to continue with the organisation of similar seminars in the future. (Compare seminar documentation on http://activities.eurohandball.com/ehfcan/14014!)

Prominent key-note speakers from various fields of Sport Management, Sport University Institutes, different GER Team Sport Leagues and FIBA EUROPE (basketball) will cover a wide range of topic-related issues, namely

- To fill the arenas
- To attract a new audience of youngsters!
- To put on offer fan activities in order to facilitate the sponsors' direct contact with the fan , etc. ?

and intrigue lively discussions among the participants. Each participant can present a topic of interest from his/her club and share a "Best Practice" experience with the rest of the group.

2013 EHF Seminar date: Thur, 30.5. (15:00) - Sat, 1.6. (13:00) prior to the 2013 VELUX EHF FINAL4

Seminar hotel/facilities: Park Inn Köln City West, Innere Kanalstraße 15, 50823 Cologne/GER www.pikcw.de

Target group: EHF Women's and Men's EC and CL clubs

Participants: limit of up to 50 participants, registrations will be handled on a "first come – first

served" basis)

Participation fee: EUR 500.- including hotel single rooms for 2 nights/full board (30 May – 1 June)

Optional VELUX EHF FINAL4

Package: EUR 300.- including hotel room/breakfast + FINAL4 Ticket for 1/2 June

Seminar language: English

Keynote presenters: International Event Management Experts (e.g. FIBA Europe Sport Director M. Betancor)

GER Team Sport Leagues/Club Managers
Dr. Stefan Walzel/GER Sport University Cologne
Axel Sierau/GER – Sport Management GmbH

EHF/EHF Marketing Staff

Leadership: EHF / EHF Competence Academy&Network (CAN) / Axel Sierau/GER

Registration/deadline: see enclosed form that has to be be filled-in and returned to the EHF Office by

30 April 2013 at the latest (via e-mail to hoeritsch@eurohandball.com)

Thank you for taking-note!

Best regards
EUROPEAN HANDBALL FEDERATION
Helmut Höritsch/EHF Coordinator

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