Dead ball officiating





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- Any time the ball is not in play is a dead ball
- This includes:
 - Pre-game
 - Time-outs
 - Half-time
 - Post-game







- Opportunity to:
 - Cool things down (explain)
 - Reassure
 - Settle confrontation
 - Warn
 - Hinder unfortunate incidents
 - Assess the needs of the game





- Negelcted issue in handball little emphasis in referee training
- Opportunity most space for improvement
- Ball in play
 - the referee reactive
- Dead ball
 - the referee proactive





Study and master human relations such as:

- Body language
- Tone of the voice
- Using the right words
- Positioning
- Listening skills
- Make decisions
- Keep on





Dead ball officiating

- The key factor of dead ball officiating is Human relations / Communication skills
- Human relations is the key factor in the evaluation of players and coahces of the best referees

Communication skills



1. Presence



Presence



- Be cool
- Your attitude should have soothing effect on the environment
- To listen, you need ears, eyes and a heart





2. Style of leadership







What do you stand for?

- Firm but flexible
- Servant
- Judge
- Friend
- Approachable
- Strict
- Professional
- Respectful
- Formal/informal





- Don't try to be a psychic
- If you don't see and don't whistle that's alright (shit happens)
- If you don't see but whistle then you're guessing

Communication skills



3. Volume



Talk



- The game is apposed to be refereed not talked
- Referees are working with people so communication is a part of the task
- Have many faces and many tools in your toolbox
- Mechanical approach works only short time important to use personality
- Too much talk is too much talk



"Your body is doing a lot of the talking"





4. Confrontation / Conflict solving



Confrontation



- Is normal
- Cultural differences
- Different personalities and different people





- ""We never have sex" says Alvy
- "We're constantly having sex" says his girlfriend
- "How often do you have sex?" Ask the therapist
- "Three times a week" they reply in unison

An international referee





- Anger, dissapointment, desperation, stress, and provocation leads to confrontation
- It happens in daily life but also on the handball field
- The incidents can be minor but the people are complex creatures





- Your voice should be firm and clear but not provocative
- Short and sharp
- The tone in your voice and your body language can make problems
- Rather than the real message
- How not what!



"If both of you are yelling, no one is in charge"

Take charge



- You matter
- Never become a victim
- Don't fear confrontation
- Let the passion guide you





"Anger can severly limit our choices"





Step by step:

- Nurse the injured player
- Win time every second is a long time
- Distance from the action communicate
- Talk to team captains (football community shield)



"Fight the problem, not the person"







- Self-reflection /introspection
- Show others respect and they will respect you
- Your aim is to solve the situation not win
- Stand aside with who you want to work with rather than opposite
- Give the person the opportunity to end the conversation with dignity
- "Hey let's start again, and a little bit slower"
- "ok coach, I see what you mean..."



"Listening leads to understanding, and understanding is the foundation for agreement"





- Top referees are elite athletes
- The main goal is to feel good
- You can use these methods in life personal growth
- Focus on things you can control

Head-sets



- A useful tool in your toolbox
- Especially in dead ball situations
- Also
 - Helps communication in live ball
 - Concentration on key elements of the game
 - Use effectively don't overuse





Preparation:

- Expect mistakes
- Expect protest
- Plan communication
- Decide where you draw the line
- Expect to make tough decisions





Game:

- Be prepared and focused
- Make decisions that people understand
- Lead the teams in the right direction
- Warn and instruct
- Give players options
 - If they decide not to use them then the consequences are at their own risk

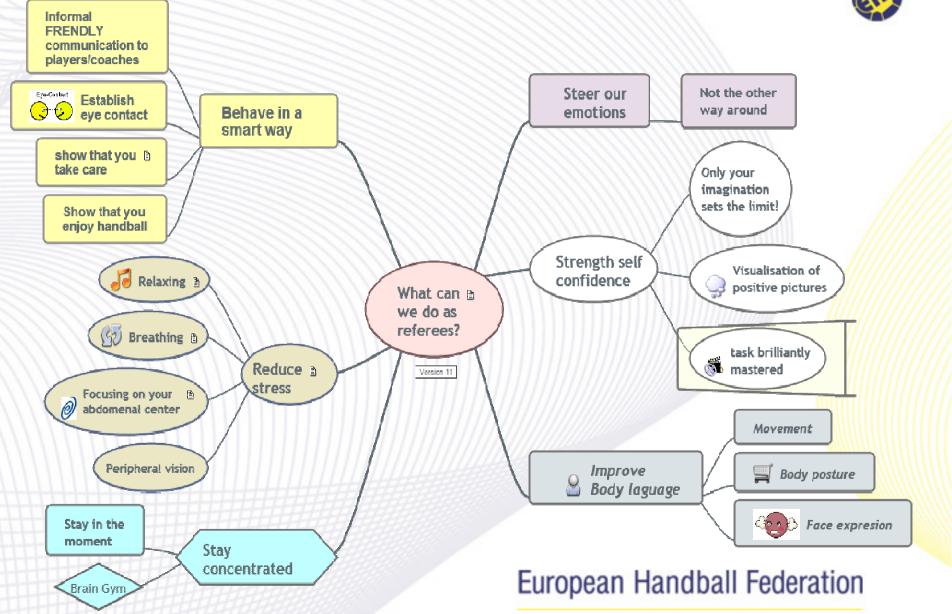
Emina Kostecki Radic & Helena Crnojevic 🚳





Goal-oriented Training with Mr. Jurgen Boss









- Give information in friendly tone to players/coaches
 - "be careful with the pivot"; "do not hold his shirt";
 "go back in the field"; "lets finish this match and everyone is satisfied"; "You don't look nice when you yell?"



Behave in a smart way

- When you give information or make
 decisions try to add the eye contact always
 look into eyes of payers/coaches to establish
 relationship (next time they remember that
 they were warned before)
 - if you are not able to look into the eyes of players/coaches you reveal unsecurity of not standing behind your decision





- When impossible to act friendly use punishments
- Apologize when you make obvious mistake
- Show that you take care injured players, pivot struggling, position of executing throws
- Show that you enjoy handball face expression (in appropriate situations)
- You, as a team, are in position to <u>lead</u> the game in desired way





 In dead ball situations what are the most challenging tasks?

 What has been the most effective solutions dealing with these challanges?