

(HANDBALL) SPORT AND THE COVID-19 PANDEMIC

A first review from an academic perspective

WHERE WE COME FROM



WHERE WE ARE



WHERE WE ARE HEADING TO



AGENDA



Impacts on sport and physical activity



Impacts on sport clubs



Impacts on sport sponsorship



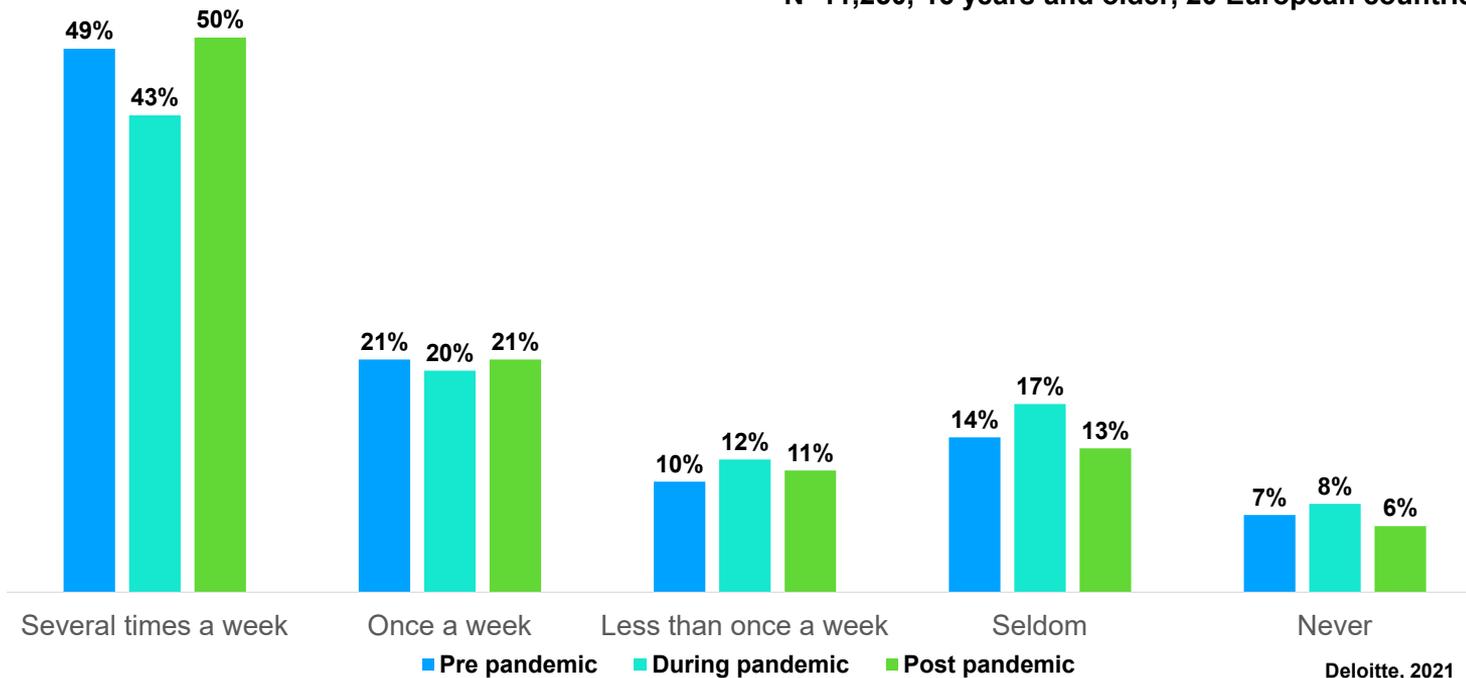
Impacts of sport on sustainability

SPORT: PROBLEM OR PART OF SOLUTION

- Sport makes an important contribution to the physical, psychological and emotional well-being – hardly considered as part of the solution for managing the pandemic
- People were about 3-5% more physical active during COVID-19 restrictions (Apr-Jun 2020) in Australia (Karg et al., 2021)

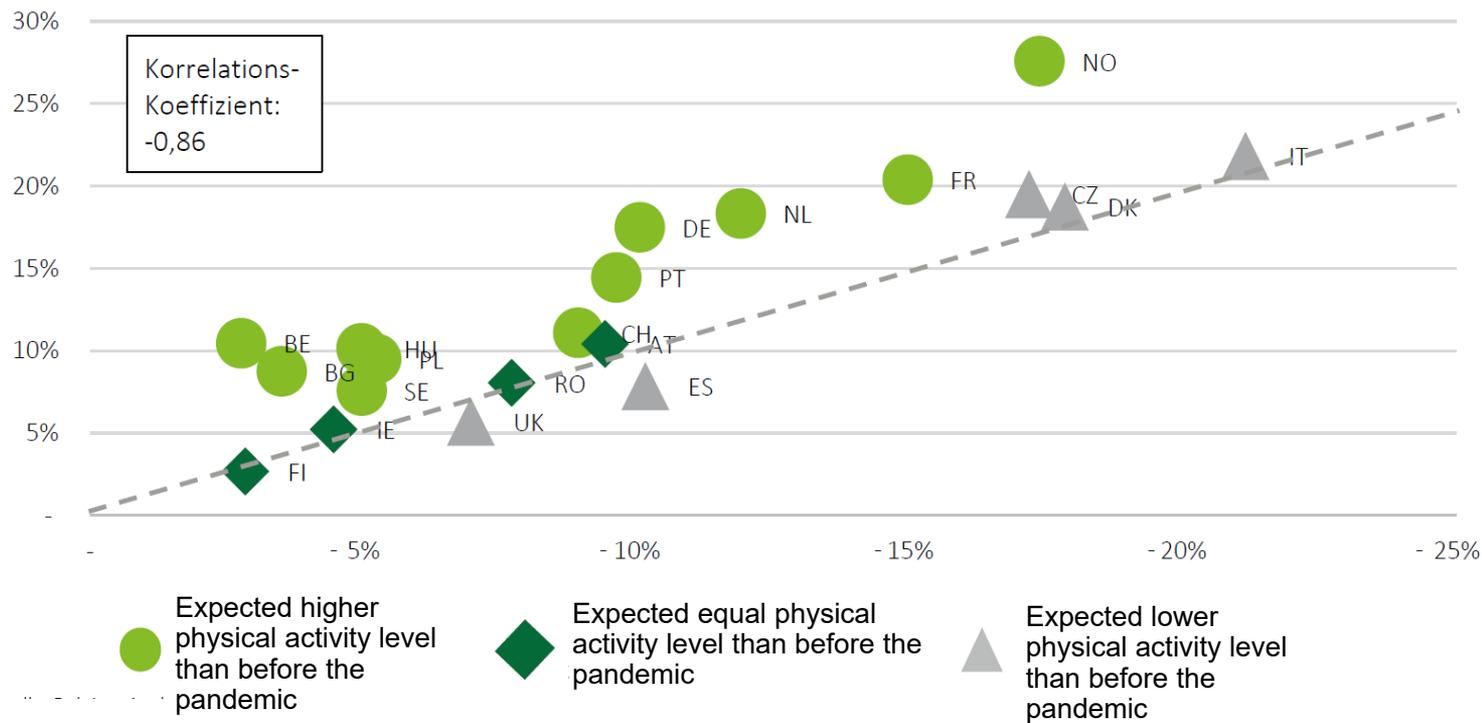
PHYSICAL ACTIVITY LEVEL

N=11,250, 16 years and older, 20 European countries



Deloitte, 2021

EXPECTED CHANGE IN ACTIVITY LEVEL



Deloitte, 2021

CHANGING SPORTING BEHAVIOR

- Disability sport suffered tremendously and demonstrate limited opportunities and funding base (Fitzgerald et al., 2020)
- Massive surge in home fitness equipment sales, online exercise studios, and esports
- Proliferation of home-based exercise technologies, equipment and virtual experiences, e.g. Peloton (Skinner & Smith, 2021)

CONCERNS TO CONSIDER

- E-Sports have seen a significant rate of growth during the pandemic (Grix et al., 2021)
- Potential of a “generation lost” to sport as a consequence of COVID-19 pandemic
(Drummond et al., 2021)
- Governments need to re-think their investment decisions in sport
(Grix et al., 2021)

SPORT EVENT PARTICIPATION

Safe residents

... highly valued the event and entertainment when other social activities were curtailed

Neutral residents

... with mixed feelings

Unsafe residents

... are afraid of sport events, but had not permanently lost their sport interest

Pallarés & Angosto (2021)

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IMPACTS ON SPORT CLUBS

Amateur

- Volunteers' motivations and commitment
- People tend to mobilise more resources for in-group members

Semi-Pro

???

Professional

- Solidarity with stakeholders
- Fragility due to financial structure & underdeveloped managerial & entrepreneurial strategies

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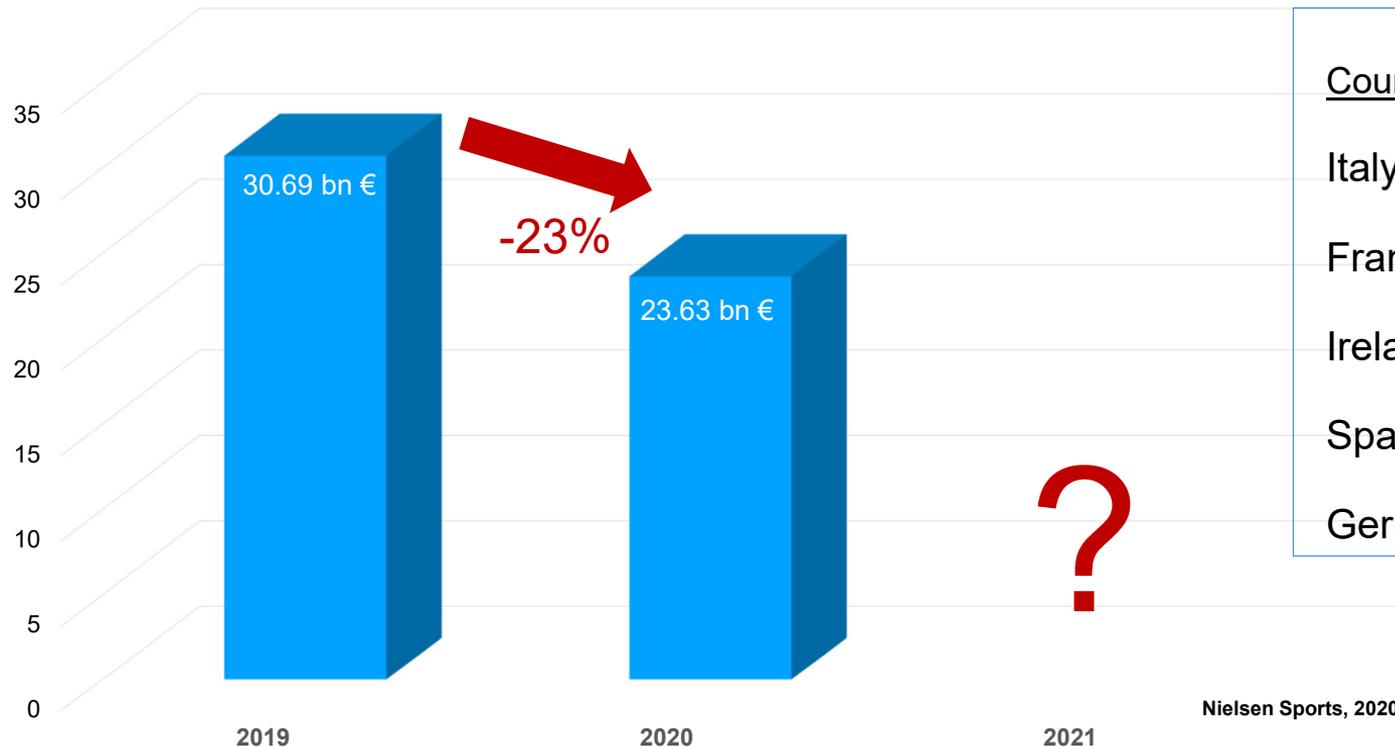


Impacts on sport sponsorship



Impacts of sport on sustainability

EUROPEAN SPONSORSHIP MARKET



Country specific figures:

Italy -33%

France -32%

Ireland -26%

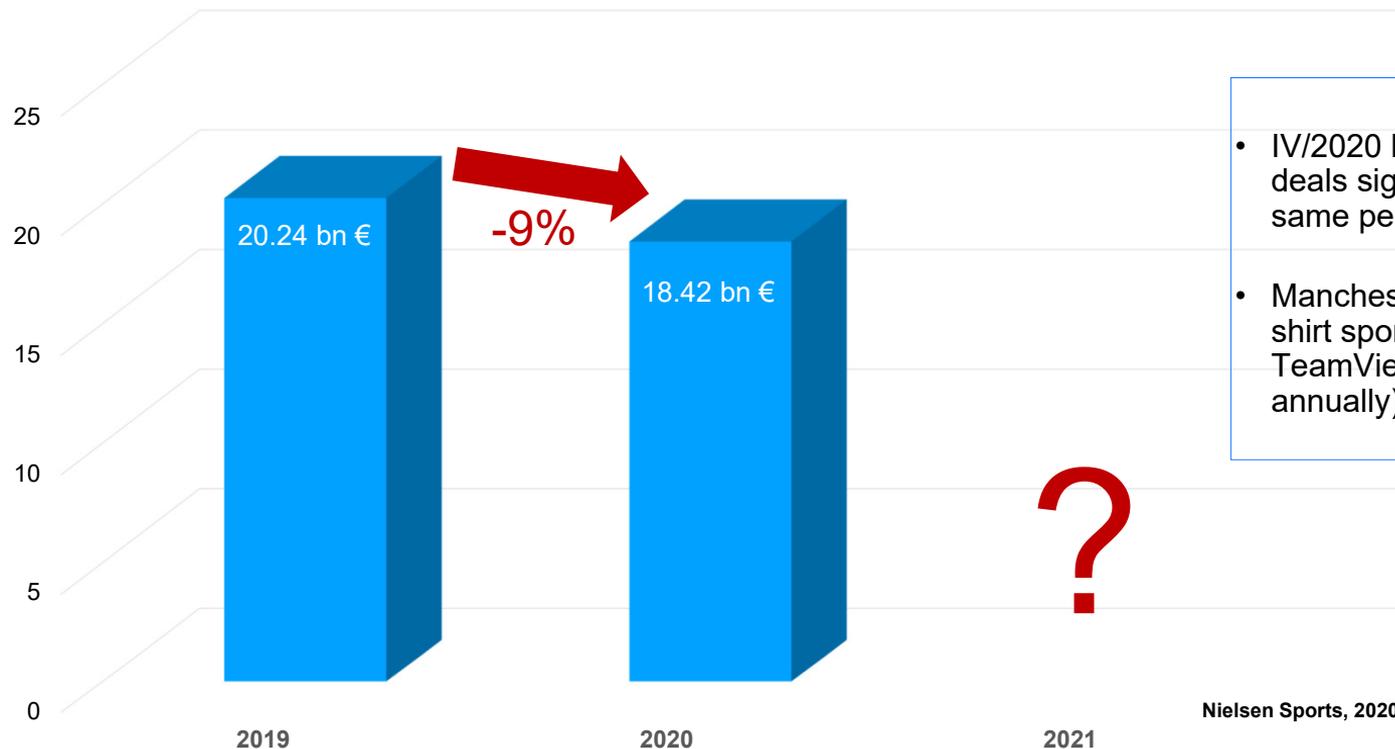
Spain -23%

Germany -22%

Nielsen Sports, 2020



EUROPEAN SPORT SPONSORSHIP



- IV/2020 higher number of deals signed than during the same period in 2019
- Manchester United's five-year shirt sponsorship deal with TeamViewer (55 million EUR annually)

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SOLIDARITY & RESPONSIBILITY



"The IOC is working at full speed together with our Japanese partners and friends to make the postponed Olympic Games a safe manifestation of peace, solidarity and resilience of humankind in overcoming the pandemic," IOC President Thomas Bach



"Each host must guarantee that fans are allowed to attend the matches."
UEFA President Aleksander Ceferin

EHF
COMPETENCE
ACADEMY &
NETWORK

SOCIAL RESPONSIBILITY

- Increased awareness for social responsibility & sustainability (Beiderbeck et al., 2021)
- Non-profit sports clubs can co-create value by engaging customers through CSR (Behnam et al., 2021)
- “[...] relationships between human rights and cultural citizenship is required to improve the social institution of sport” (Rowe, 2020)

LESSONS TO LEARN (1/2)

- (1) Health and social aspects of sport are not sufficiently recognised and accepted
- (2) Pandemic pushed use of technology and digitalisation in sport and society
- (3) Leadership & entrepreneurial skills must be further developed in sport organisations
- (4) Relevance for sustainability and social responsibility increased

LESSONS TO LEARN (2/2)

For the sport sponsorship market:

- (1) Digital sponsorship linked-marketing activities are more important than ever (Dastisheh & Raju, 2020)
- (2) Interactions with customers are crucial (Dastisheh & Raju, 2020)

*Thank you very much
for your attention*

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NETWORK**