



## Theme 1: Leadership as BH refs

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## Presentation topics

Definition of leadership

Applying leadership

Physical Appearance

Communication

Rules

Fair Play

Outcome of good leadership





# DEFINITION OF LEADERSHIP





## DEFINITION OF LEADERSHIP

Leadership is not mentioned in the rules

Leadership is to bend the rules

Leadership is what makes a good referee  
the best referee





## DEFINITION OF LEADERSHIP



It is your **responsibility** to ensure the game is in accordance with the philosophy:

*“The Philosophy of Beach Handball is based on the Principles of Fair Play – Every decision has to be taken in accordance with these principles”*





# APPLYING LEADERSHIP





# APPLYING LEADERSHIP

## Physical Appearance

- Be fit and in good shape
- Personality
  - Sell your decisions
  - Be calm
  - Enjoyment/motivation
  - SMILE





# GOOD APPEARANCE?





# VIDEO MOTIVATION





# APPLYING LEADERSHIP

## Communication

- Hand signals
- Body language
- Be close to the action
- Understand human nature
  - Empathic





# VIDEO SIGNALS





# VIDEO TOO MANY SIGNALS?





# VIDEO BODY LANGUAGE





# VIDEO BODY LANGUAGE





# VIDEO EMPATHIC





# APPLYING LEADERSHIP



## Rules

- Set the line
  - Caution players (no yellow card)
  - Suspensions
  - From the beginning





# VIDEO CAUTION PLAYERS





# APPLYING LEADERSHIP



## Rules

- Bend the rules
  - Important/not important
  - Make the right decisions according to the game/situation
  - What does the crowd expect





# VIDEO IMPORTANT/NOT IMPORTANT?





# VIDEO IMPORTANT/NOT IMPORTANT?





# VIDEO WHAT DOES THE CROWS EXPECT





## APPLYING LEADERSHIP



### Fair Play

- Equality
- Even out the "score"
- What does the crowd expect
- Consistency
- Make the right decision according to the game/situation





# OUTCOME OF GOOD LEADERSHIP





## OUTCOME OF GOOD LEADERSHIP

Good atmosphere

- no complaining
- everyone is having a good time
- smiles and laughs





## OUTCOME OF GOOD LEADERSHIP



Trust you as a leader

- players accept your calls
- trust you make the correct decisions





## OUTCOME OF GOOD LEADERSHIP



Earn goodwill

- if (when) you screw up, players accept it...





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